Audit Presentation to the City Council

For the Year Ended December 31, 2019

September 1, 2020

Prepared by: Johnson Block & Company, Inc. Certified Public Accountants

2019 AUDIT OVERVIEW

- We have completed our audit of the City of Richland Center for the year ended December 31, 2019, and have issued our independent auditor's report on the financial statements of the City. Our report and the audited financial statements are presented in a bound document.
- We did not audit the financial statements of the Electric, Water and Sewer Enterprise Funds, which represent the amounts shown as the business-type activities. Those statements were audited by other auditors whose reports have been furnished to us.
- Management has reviewed and accepted the financial statements and adjusting journal entries.
- A separate audit communications document designed for the City Council has also been submitted and should be read in conjunction with the audited financial statements.
- We also prepared a regulatory report for 2019 that was filed with the Wisconsin Department of Revenue.

2019 FINANCIAL HIGHLIGHTS

- The City continues to have a strong financial position, cash liquidity and fund balances.
- The City's General Fund recorded an increase to fund balance of \$879,548. Overall governmental fund balance increased by \$485,695.
- Revenues from the Tax Incremental Financing Districts totaled \$89,434 for 2019, which includes \$75,404 in taxes and special assessments and \$14,030 in intergovernmental grants. TIF District expenditures totaled \$300,355 on eligible projects and debt service.
- The City's Economic Development and Housing Loan Programs had loans receivable totaling \$680,737 outstanding as of December 31, 2019. These loans have been made to City property owners for improvement and development projects. The December 31, 2019 loan balance consisted of \$119,601 for the Revolving Loan Fund and \$561,136 for the Housing Fund. Loan loss reserves of \$98,401 have been recorded as an allowance against the outstanding balance.
- The City's General Fund has committed and assigned fund balances of \$3,844,031 set aside for future projects and future expenditures.

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES – 2019 GOVERNMENTAL FUNDS

	Ma	ajor		
	General Fund	Tax Incremental Financing Districts	Nonmajor Funds	Total
REVENUES	* • • • • •	• • • • • • • • • •	<i>•</i>	• • • • • • • • • • • • • • • • • • •
Taxes and special assessments	\$ 2,400,479	\$ 75,404	\$ -	\$ 2,475,883
Intergovernmental	1,963,788	14,030	123,998	2,101,816
Licenses and permits	75,479	-	-	75,479
Penalties and forfeitures	43,229	-	-	43,229
Public charges for services	472,543	-	11,435	483,978
Interest	220,123	-	9,683	229,806
Miscellaneous general revenues	576,904		11,118	588,022
Total revenues	5,752,545	89,434	156,234	5,998,213
EXPENDITURES				
Current:				
General government	853,437	-	5,047	858,484
Public safety	1,535,002	-	-	1,535,002
Public works	1,175,723	-	-	1,175,723
Culture and recreation	742,614	-	352,119	1,094,733
Conservation and development	90,943	9,201	-	100,144
Capital outlay	5,034,758	2,810	-	5,037,568
Debt service:				
Principal	4,583,607	261,176	-	4,844,783
Interest and fiscal charges	148,068	27,168	-	175,236
Total expenditures	14,164,152	300,355	357,166	14,821,673
Excess (deficiency) of revenues over expenditures	(8,411,607)	(210,921)	(200,932)	(8,823,460)
OTHER FINANCING SOURCES (USES)				
Transfers in	267,720	-	268,000	535,720
Transfers in - utility tax equivalent	529,558	-	-	529,558
Transfer out	(268,000)	-	(250,000)	(518,000)
Long-term debt proceeds	8,928,466	-	-	8,928,466
Contributions to utilities	(166,589)	-	-	(166,589)
Total other financing sources (uses)	9,291,155	-	18,000	9,309,155
Net change in fund balance	879,548	(210,921)	(182,932)	485,695
Fund balance (deficit) - January 1	9,612,480	(132,786)	1,620,896	11,100,590
Fund balance (deficit) - December 31	\$ 10,492,028	\$ (343,707)	\$ 1,437,964	\$ 11,586,285

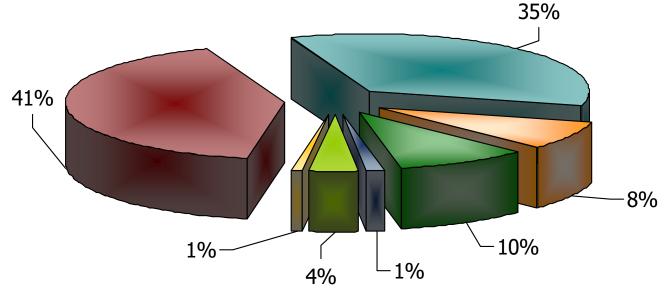
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES – 2019 BUDGET AND ACTUAL – GENERAL FUND Variance with

$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		Variance with Final Budget				
REVENUES 1 2 1 1 Taxes and special assessments 5 $2,338,027$ 5 $2,400,479$ 5 $62,452$ Intergovernmental $1,701,165$ $1,703,788$ $262,623$ Licenses and permits $98,353$ $98,363$ $430,229$ $(2,771)$ Interest $6,700$ $6,700$ $220,123$ $213,423$ $400,279$ Total revenues $4,729,445$ $5,752,545$ $1.023,100$ EXPENDITURES Current: General government $775,763$ $853,437$ $(77,674)$ $128,491$		Budgeted	Amounts			
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		Original	Final	Actual		
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	REVENUES					
Licenses and permits $98,353$ $98,353$ $75,479$ $(22,874)$ Penalties and forfeitures $46,000$ $46,000$ $43,229$ $(2,771)$ Public charges for services $502,575$ $502,575$ $502,575$ $472,543$ $(30,032)$ Interest $6,700$ $6,700$ $220,123$ $213,423$ Miscellaneous general revenues $36,625$ $36,625$ $576,904$ $540,279$ Total revenues $4,729,445$ $4,729,445$ $5,752,545$ $1,023,100$ EXPENDITURES Current:General government $775,763$ $853,437$ $(77,674)$ Public safety $1,516,177$ $1,516,177$ $1,535,002$ $(18,825)$ Public works $1,204,619$ $1,175,723$ $28,896$ Culture and recreation $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,003,4758$ $38,647$ Debt service: $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES)Transfers in Transfers out $(268,000)$ $(268,000)$ $-$ Charles in - utility tax	Taxes and special assessments	\$ 2,338,027	\$ 2,338,027	\$ 2,400,479	\$ 62,452	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Intergovernmental	1,701,165	1,701,165	1,963,788	262,623	
Public charges for services $502,575$ $502,575$ $472,543$ $(30,032)$ Interest $6,700$ $6,700$ $220,123$ $213,423$ Miscellaneous general revenues $36,625$ $36,625$ $576,904$ $540,279$ Total revenues $4,729,445$ $4,729,445$ $5,752,545$ $1,023,100$ EXPENDITURES Current:General government $775,763$ $853,437$ $(77,674)$ Public safety $1,516,177$ $1,516,177$ $1,535,002$ $(18,825)$ Public works $1,204,619$ $1,175,723$ $28,896$ Culture and receration $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) Transfers in Transfers out $ 267,720$ $267,720$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,902,95,58$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $ -$ Long-term debt proceeds $4,000,000$ $4,923,466$ $4,928,466$ Contributions to utilities Total other financing sources (uses)	Licenses and permits	98,353	98,353	75,479	(22,874)	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Penalties and forfeitures	46,000	46,000	43,229	(2,771)	
Miscellaneous general revenues $36,625$ $36,625$ $576,904$ $540,279$ Total revenues $4,729,445$ $4,729,445$ $5,752,545$ $1,023,100$ EXPENDITURESCurrent:General government $775,763$ $775,763$ $853,437$ $(77,674)$ Public safety $1,516,177$ $1,516,177$ $1,535,002$ $(18,825)$ Public works $1,204,619$ $1,175,723$ $28,896$ Culture and recreation $871,105$ $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: $9799,886$ $9,799,886$ $14,164,152$ $(4,26,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) $ 267,720$ $267,720$ Transfers in $ 267,720$ $267,720$ Transfers out $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $9,29,145$	Public charges for services	502,575	502,575	472,543	(30,032)	
Total revenues $4,729,445$ $5,752,545$ $1,023,100$ EXPENDITURESCurrent: General government $775,763$ $775,763$ $853,437$ $(77,674)$ Public safety $1,516,177$ $1,516,177$ $1,535,002$ $(18,825)$ Public works $1,204,619$ $1,175,723$ $28,896$ Culture and recreation $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Principal $155,000$ $155,000$ $4,583,607$ $(4,428,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES)Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $ -$ </td <td>Interest</td> <td>6,700</td> <td>6,700</td> <td>220,123</td> <td>213,423</td>	Interest	6,700	6,700	220,123	213,423	
EXPENDITURES Current: General governmentGeneral government775,763775,763 $853,437$ $(77,674)$ Public safety1,516,1771,516,1771,535,002 $(18,825)$ Public works1,204,6191,204,6191,175,72328,896Culture and recreation871,105871,105742,614128,491Conservation and development63,40063,40090,943 $(27,543)$ Capital outlay5,073,4055,073,4055,034,75838,647Debt service:9,799,8869,799,88614,164,152(4,364,266)Excess (deficiency) of revenues over expenditures(5,070,441)(5,070,441)(8,411,607)(3,341,166)OTHER FINANCING SOURCES (USES) Transfers in - utility tax equivalent439,380439,380529,55890,178Transfers out(268,000)(268,000)(268,000)Long-term debt proceeds4,000,0004,000,0008,928,4664,928,466Contributions to utilities(166,589)(166,589)Total other financing sources (uses)(899,061)879,5481,778,609Fund balance - January 19,612,4809,612,4809,612,480-	Miscellaneous general revenues	36,625	36,625	576,904	540,279	
Current:General government775,763775,763 $853,437$ (77,674)Public safety1,516,1771,516,1771,535,002(18,825)Public works1,204,6191,204,6191,175,72328,896Culture and recreation $871,105$ $871,105$ $742,614$ 128,491Conservation and development $63,400$ $63,400$ $90,943$ (27,543)Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: $140,417$ $148,068$ (7,651)Principal155,000155,000 $4,583,607$ (4,428,607)Interest and fiscal charges $140,417$ $144,0417$ $148,068$ (7,651)Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ (4,364,266)Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) $ 267,720$ $267,720$ Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $ -$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses)	Total revenues	4,729,445	4,729,445	5,752,545	1,023,100	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	EXPENDITURES					
Public safety $1,516,177$ $1,516,177$ $1,533,002$ $(18,825)$ Public works $1,204,619$ $1,204,619$ $1,175,723$ $28,896$ Culture and recreation $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: $1155,000$ $155,000$ $4,583,607$ $(4,428,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $ (166,589)$ $(166,589)$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	Current:					
Public works $1,204,619$ $1,204,619$ $1,175,723$ $28,896$ Culture and recreation $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: 7 $140,417$ $144,0417$ $148,068$ $(7,651)$ Principal $155,000$ $155,000$ $4,583,607$ $(4,428,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $-$	General government	775,763	775,763	853,437	(77,674)	
Culture and recreation $871,105$ $871,105$ $871,105$ $742,614$ $128,491$ Conservation and development $63,400$ $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: $71000000000000000000000000000000000000$	Public safety	1,516,177	1,516,177	1,535,002	(18,825)	
Conservation and development $63,400$ $90,943$ $(27,543)$ Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service: 7 $155,000$ $155,000$ $4,583,607$ $(4,428,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) $ 267,720$ $267,720$ Transfers in $ 267,720$ $267,720$ Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	Public works	1,204,619	1,204,619	1,175,723	28,896	
Capital outlay $5,073,405$ $5,073,405$ $5,034,758$ $38,647$ Debt service:Principal $155,000$ $155,000$ $4,583,607$ $(4,428,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES)Transfers in $267,720$ $267,720$ Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ -Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $(166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	Culture and recreation	871,105	871,105	742,614	128,491	
Debt service:Principal $155,000$ $155,000$ $4,583,607$ $(4,428,607)$ Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of $revenues over expenditures$ $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES)Transfers in $267,720$ $267,720$ Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $(166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	Conservation and development	63,400	63,400	90,943	(27,543)	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Capital outlay	5,073,405	5,073,405	5,034,758	38,647	
Interest and fiscal charges $140,417$ $140,417$ $148,068$ $(7,651)$ Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES)Transfers in $ 267,720$ $267,720$ Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	Debt service:					
Total expenditures $9,799,886$ $9,799,886$ $14,164,152$ $(4,364,266)$ Excess (deficiency) of revenues over expenditures $(5,070,441)$ $(5,070,441)$ $(8,411,607)$ $(3,341,166)$ OTHER FINANCING SOURCES (USES) Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	Principal	155,000	155,000	4,583,607	(4,428,607)	
Excess (deficiency) of revenues over expenditures (5,070,441) (8,411,607) (3,341,166) OTHER FINANCING SOURCES (USES) Transfers in Transfers in - utility tax equivalent - - 267,720 267,720 Transfers out (268,000) (268,000) (268,000) - - Long-term debt proceeds 4,000,000 4,928,466 4,928,466 Contributions to utilities - - (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 - -	Interest and fiscal charges	140,417	140,417	148,068	(7,651)	
revenues over expenditures (5,070,441) (8,411,607) (3,341,166) OTHER FINANCING SOURCES (USES) Transfers in - - 267,720 267,720 Transfers in - utility tax equivalent 439,380 439,380 529,558 90,178 Transfers out (268,000) (268,000) (268,000) - Long-term debt proceeds 4,000,000 4,000,000 8,928,466 4,928,466 Contributions to utilities - - (166,589) (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 - -	Total expenditures	9,799,886	9,799,886	14,164,152	(4,364,266)	
OTHER FINANCING SOURCES (USES) Transfers in - - 267,720 267,720 Transfers in - utility tax equivalent 439,380 439,380 529,558 90,178 Transfers out (268,000) (268,000) (268,000) - Long-term debt proceeds 4,000,000 4,000,000 8,928,466 4,928,466 Contributions to utilities - - (166,589) (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 - -	Excess (deficiency) of					
Transfers in - - 267,720 267,720 Transfers in - utility tax equivalent 439,380 439,380 529,558 90,178 Transfers out (268,000) (268,000) (268,000) - Long-term debt proceeds 4,000,000 4,000,000 8,928,466 4,928,466 Contributions to utilities - - (166,589) (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 - -	revenues over expenditures	(5,070,441)	(5,070,441)	(8,411,607)	(3,341,166)	
Transfers in - utility tax equivalent $439,380$ $439,380$ $529,558$ $90,178$ Transfers out $(268,000)$ $(268,000)$ $(268,000)$ $-$ Long-term debt proceeds $4,000,000$ $4,000,000$ $8,928,466$ $4,928,466$ Contributions to utilities $ (166,589)$ $(166,589)$ Total other financing sources (uses) $4,171,380$ $4,171,380$ $9,291,155$ $5,119,775$ Excess (deficiency) of revenues over expenditures and other sources (uses) $(899,061)$ $(899,061)$ $879,548$ $1,778,609$ Fund balance - January 1 $9,612,480$ $9,612,480$ $9,612,480$ $-$	OTHER FINANCING SOURCES (USES)					
Transfers out (268,000) (268,000) (268,000) - Long-term debt proceeds 4,000,000 4,000,000 8,928,466 4,928,466 Contributions to utilities - - (166,589) (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 - -	Transfers in	-	-	267,720	267,720	
Long-term debt proceeds 4,000,000 4,000,000 8,928,466 4,928,466 Contributions to utilities - - (166,589) (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 - -	Transfers in - utility tax equivalent	439,380	439,380	529,558	90,178	
Contributions to utilities - - (166,589) (166,589) Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 -	Transfers out	(268,000)	(268,000)	(268,000)	-	
Total other financing sources (uses) 4,171,380 4,171,380 9,291,155 5,119,775 Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 -	Long-term debt proceeds	4,000,000	4,000,000	8,928,466	4,928,466	
Excess (deficiency) of revenues over expenditures and other sources (uses) (899,061) (899,061) 879,548 1,778,609 Fund balance - January 1 9,612,480 9,612,480 9,612,480 -	Contributions to utilities	-	-	(166,589)	(166,589)	
expenditures and other sources (uses)(899,061)(899,061)879,5481,778,609Fund balance - January 19,612,4809,612,4809,612,480-	Total other financing sources (uses)	4,171,380	4,171,380			
Fund balance - January 1 9,612,480 9,612,480 -	Excess (deficiency) of revenues over					
	expenditures and other sources (uses)	(899,061)	(899,061)	879,548	1,778,609	
Fund balance - December 31 \$ 8,713,419 \$ 10,492,028 \$ 1,778,609	Fund balance - January 1	9,612,480	9,612,480	9,612,480		
	Fund balance - December 31	\$ 8,713,419	\$ 8,713,419	\$10,492,028	\$ 1,778,609	

GOVERNMENTAL FUND BALANCES

		2019		2018		
Nonspendable						
General Fund:						
Prepayments	\$	114,372	\$	126,765		
Advances to other funds		343,707		232,479	12/31/2	010
Economic development loans		74,885		79,382	12/31/2	017
Delinquent personal property taxes		51,741		52,516		
Total nonspendable		584,705		491,142	= 00/	
Restricted					<i></i> _29.5% 5.0%	27.1%
General Fund:]
Landfill closure costs		583,915		577,944		
Tourism expenditures		75,972		74,982		
Unspent bond proceeds		474,310		-		
Affordable housing		970,254		-		
Aquatic center		199,495		-		
Tax Incremental Financing Districts:)				
Conservation and development		-		99,693		
Nonmajor Funds:				,		\mathbf{i}
Revolving economic development loans		-		842,697	[_] 5.3%	33.1%
Housing economic development loans		628,844		633,198	5.570	55.170
Library subsequent year expenditures		207,433		145,001		
Total restricted		3,140,223		2,373,515		
Committed		5,140,225		2,070,010		
General Fund:					Nonspendable -	\$584,705
Pool maintenance		27,988		31,671		400 1/1 00
Data processing		34,174		24,174	Restricted - \$3,	140 223
Historic preservation		10,648		10,648		110,225
Airport property		27,119		27,119	Committed - \$3	830 142
Industrial park development		181,297		181,297		,050,172
Streets, roof and other projects		797,982		2,445,956	Assigned - \$615	576
Building maintenance		63,158		72,407		,570
Library projects		4,000		4,000	Unassigned - \$3	2 /15 620
Police equipment		33,642		33,642		0,410,009
Forestry		15,800		16,300		
Playground				14,000		
Flood mitigation		23,965		22,965		
Snow removal				30,000		
Equipment replacement		720,267		922,500		
Parking lots		508,000				
Aquatic center		1,382,102		-		
Total committed		3,830,142		3,836,679		
Assigned		0,000,112		2,020,077		
General Fund:						
Park and community center		9,892		38,864		
Cemetery perpetual care		3,997		3,953		
Nonmajor Fund:		- ,- , ,		-,		
Revolving economic development loans		601,687		-		
Total assigned		615,576		42,817		
Unassigned		013,570		42,017		
General Fund		3,759,346		4,588,916		
Tax Incremental Financing Districts (deficit)		(343,707)		(232,479)		
Total unassigned		3,415,639		4,356,437		
Total governmental fund balance	\$	11,586,285	\$	11,100,590		
	-	, -,	-	, -)		

GOVERNMENTAL FUNDS 2019 REVENUES



- Taxes & Assessments (\$2,475,883)
 Intergovernmental (\$2,101,816)
 Public Charges for Services (\$483,978)
 Miscellaneous General Revenues (\$588,022)
 - Licenses & Permits (\$75,479)
 - □ Interest Income (\$229,806)
 - Penalties & Forfeitures (\$43,229)

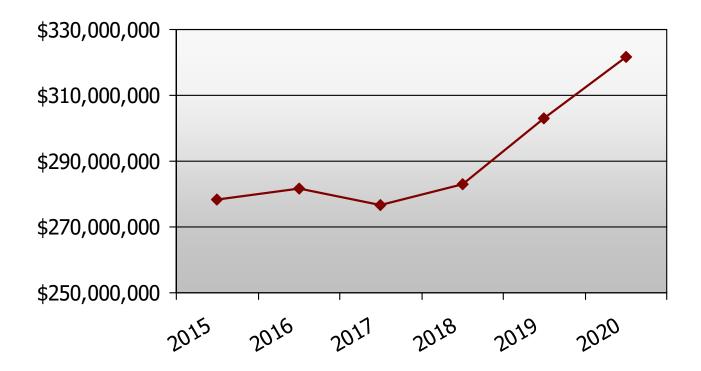
OBSERVATIONS AND COMMENTS:

- Property taxes are collected in January and August.
- Intergovernmental revenues comprised 35% of total revenues in 2017. The most significant intergovernmental revenues are:

Shared taxes	\$ 1	1,296,178
General transportation aids	\$	279,865

SOURCE: 12/31/2019 AUDITED FINANCIAL STATEMENTS

TREND IN EQUALIZED VALUE OF PROPERTY



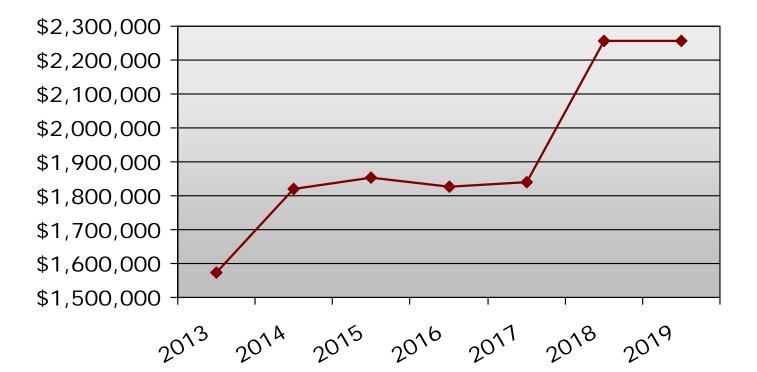
Total Equalized Value (Includes TIF Increment)

2015	\$ 278,256,200	2018	\$ 282,932,000
2016	\$ 281,656,200	2019	\$ 303,111,800
2017	\$ 276,551,100	2020	\$ 321,772,700

OBSERVATIONS AND COMMENTS:

> The City's overall valuation has increased 18% in the six year period presented here.

PROPERTY TAXES – EXCLUDING TAX INCREMENT LEVIES



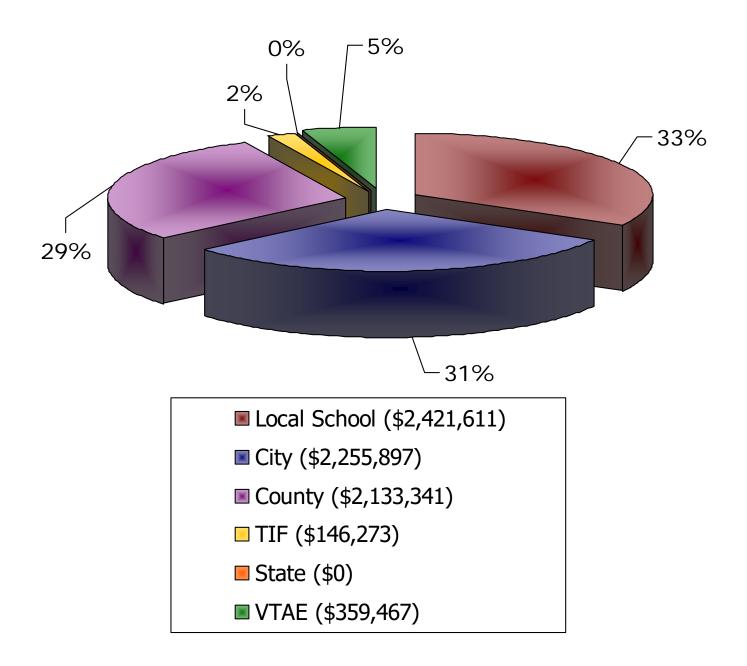
Local Property Tax Levy (Excludes TIF)

2013	\$ 1,571,889
2014	\$ 1,820,949
2015	\$ 1,854,419
2016	\$ 1,826,777
2017	\$ 1,840,090
2018	\$ 2,256,617
2019	\$ 2,255,897

OBSERVATIONS AND COMMENTS:

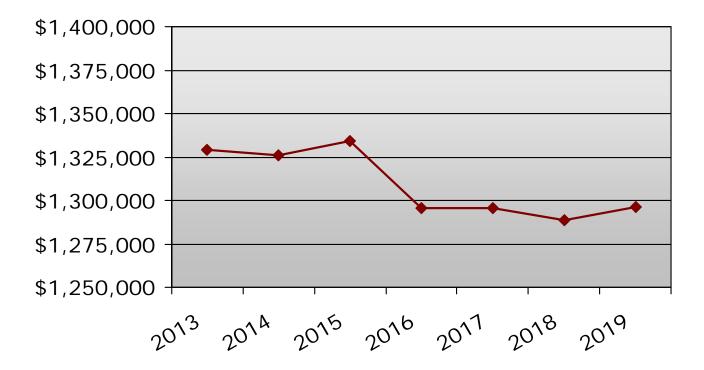
> The City complied fully with the state imposed property tax levy limits.

PROPERTY TAX ROLL 2019 LEVY COLLECTED 2020



SOURCE: 2019 STATEMENT OF TAXES – FILED WITH WISCONSIN DEPARTMENT OF REVENUE

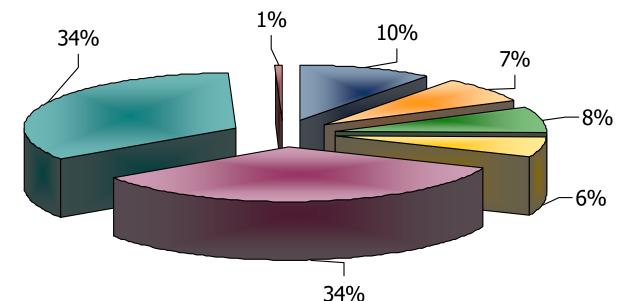
TREND IN SHARED REVENUES



Shared Revenues

2013	\$ 1,328,975
2014	\$ 1,325,969
2015	\$ 1,334,134
2016	\$ 1,295,285
2017	\$ 1,295,324
2018	\$ 1,288,628
2019	\$ 1,296,178

GOVERNMENTAL FUNDS 2019 EXPENDITURES



- Public Safety (\$1,535,002) (includes police, fire, emergency service)
- Culture & Recreation (\$1,094,733) (includes library, parks and recreation programming)
- Public Works (\$1,175,723) (includes street construction, taxi and waste collection)
- General Government (\$858,484)
- Capital Outlay (\$5,037,568) (includes public safety, public works, culture and recreation)
- Debt Service (\$5,020,019)
- Conservation & Economic Development (\$100,144) (includes economic development and room tax)

CHANGES IN LONG-TERM OBLIGATIONS

> The following is a summary of long-term obligations for the year ended December 31, 2019:

	1/1/2019 Balance Increa		Decreases	12/31/2019 Balance	Due Within One Year	
Governmental Activities						
Direct borrowings and						
direct placements	\$ 1,461,271	\$ 4,428,547	\$ 4,844,784	\$ 1,045,034	\$ 144,877	
Bonds	795,000	4,265,000	-	5,060,000	175,000	
Bond premium	-	234,919	-	234,919	-	
Subtotal	2,256,271	8,928,466	4,844,784	6,339,953	319,877	
Other liabilities:						
Compensated absences	303,897	356	3,012	301,241	-	
Landfill post-closure						
care costs	452,803	35,832	13,825	474,810	14,000	
Subtotal	756,700	36,188	16,837	776,051	14,000	
Total governmental activities long-term liabilities	\$ 3,012,971	\$ 8,964,654	\$ 4,861,621	\$ 7,116,004	\$ 333,877	
Business-Type Activities						
Direct borrowings and						
direct placements	\$ 18,817,100	\$ 2,140,155	\$ 994,167	\$ 19,963,088	\$ 569,489	
Bonds	2,510,000	-	250,000	2,260,000	255,000	
Subtotal	21,327,100	2,140,155	1,244,167	22,223,088	824,489	
Other accrued liabilities:						
Vested compensated absences	233,247	51,698	53,599	231,346	-	
Subtotal	233,247	51,698	53,599	231,346		
Total business-type						
activities long-term liabilities	\$ 21,560,347	\$ 2,191,853	\$ 1,297,766	\$ 22,454,434	\$ 824,489	

OBSERVATIONS AND COMMENTS:

> The City's outstanding debt is structured favorably with interest rates at or below current market.

➢ General obligation debt limitation totals \$15,155,950 and debt subject to limitation totals \$6,105,034. The City has 59.7% of its debt capacity remaining at December 31, 2019.

Amounts

SUMMARY OF TAX INCREMENTAL FINANCING DISTRICTS

The City established TIF District No. 4 in 1995 and TIF District No. 6 in 2017. The following is the cumulative status of the Districts as of December 31, 2019:

			Cumulative			umulative	C	Cumulative	
	Ad	ministration	Project		Debt	Ex	pense/Cost		District
		Expenses	Costs	Service		Total		Revenues	
TIF District No. 4	\$	11,187	\$ 1,899,804	\$	702,493	\$	2,613,484	\$	2,461,460
TIF District No. 6		32,700	939,721		338,535		1,310,956		1,119,273

➤ The financial activity of the Districts has been financed by general obligation debt and advances from the General Fund.

> The 2019 equalized property valuations of the TIF Districts are as follows:

	Current		Base		
	Value		Value]	Increment
TIF District No. 4	\$ 19,056,200	\$	15,091,600	\$	3,964,600
TIF District No. 6	2,123,200		28,300		2,094,900